

March 28, 2005

Mark recently returned from the annual meeting with SEI's Select Advisor Council. This group consists of planners with SEI's top 150 advisory firms from throughout the United States, Canada and Great Britain. We want to pass on some of the highlights to you:

- SEI clearly continues to demonstrate leadership in our industry as evidenced by their personnel and by their commitment to:
 - continuous, ongoing research
 - end customer service to you, the investor
- SEI has made a commitment to technology that positions us to help clients organize and arrange their financial affairs. (Wouldn't it be nice to have a one-page summary of your financial affairs?)
- Jim Gilmore, co-author of *The Experience Economy*, spoke at the meeting. He spoke of the evolution of the American economy – from commodities to goods (produced from commodities) to services to EXPERIENCE. Our hope is that we can render superior service along with quality deliverables (portfolio management, financial, insurance and estate planning), but that we'd also go beyond that. Our desire is that your quality of life would be enhanced because of the EXPERIENCE you have with us. If you can think of ways in which we can do that better, we want to listen!

We look forward to sharing more of this at our next meeting. We continue to value the relationship we have with our clients and are thankful for the EXPERIENCE we have with you.

Best Regards,



Daniel O. Corrigan



Mark D. Wickman